



MALAYSIA • SINGAPORE • THAILAND • INDONESIA • HONG KONG

Ref : MXM/MEMO/07.07.2010/MRKT-012  
 Date : July 13, 2010  
 Attn. : MXM Agents/ Branches / Service Centres / MXM Agency Stations  
 C.C. : Sam Tang – General Manager  
 Ho Chai Lee – Assistant General Manager  
 All HODs  
 Re : **MXM EPP NEW AGENT RECRUITMENT INCENTIVE TRIP  
 2010/2011 – DISCOVER TAIWAN**

With sincerity of the Management to reward all our Agents for their hard work and continuous efforts, we are pleased to bring to you an exciting once in a lifetime trip to Taiwan. From **July 9, 2010 - January 8, 2011**, all you have to do is simply accumulate **60 Personal Points** or submit **20 New Submissions (Suprema + Xtra)**

**Qualifying Criteria Table**

PERSONAL RECRUITMENT POINTS		
Position	Full Ticket (1 Ticket)	Half Ticket (1/2 Ticket)
Rising Star	<b>60 Points</b>	<b>36 Points</b>
Super Star		
Hyper Star		

Payment Option	2 YEARLY EASY PAYMENT PLAN (EPP)					
Membership Program	Suprema 500 & 350		Xtra			
	Principal	Supplementary	Silver	Gold	Platinum	Diamond
Personal Recruitment Points	2	1	1			

Notes: The Above incentive is based on recruitment of Membership under the EPP 2-Yearly Payment Option.

Payment Option	YEARLY EASY PAYMENT PLAN (EPP)					
Membership Program	Suprema 500 & 350		Xtra			
	Principal	Supplementary	Silver	Gold	Platinum	Diamond
Personal Recruitment Points	1	0.5	0.5			

Notes: The Above incentive is based on recruitment of Membership under the EPP Yearly Payment Option.

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Payment Option	Yearly Easy Payment Plan (EPP)	
Membership Program	MediGold Supema 350 Program	
	Individual	Family
Personal Recruitment Points	1	0.5

*Notes: The Above incentive is based on recruitment of SUPREMA-350 MediGold Membership under the EPP Payment Option.*

Should you have further enquiries, please do not hesitate to contact our Agency Sales & Marketing Department at 03-77212979/ 981 as we continue to assure you of our best services at all times.

**MXM...Making Dreams Come True!**

Marketing Department

<b>MXM EPP NEW AGENT RECRUITMENT INCENTIVE TRIP TAIWAN</b>	
<b>General Terms &amp; Conditions</b>	
1.	Qualifier's entitlement to participate in the incentive trip is strictly non-transferable. In the event that the Agent qualified for more than 1 ticket, the next ticket will be allowed to be assigned to the next of kin (spouse, parents, children and siblings) by providing copies of birth or marriage certificates as proof to such relation.
2.	Spouse and immediate family members (parents and children) of the qualifier are also allowed to join in the trip at their own expenses by purchasing another ticket at a rate to be decided by the Company and is subject to availability.
3.	Should there be any event where qualifiers are of a non-marital relationship, the Company reserve the rights to arrange accommodations in separate rooms for involved parties.
4.	Should in any event the qualifier is unfit to participate in the incentive trip due to reason certified by a qualified medical practitioner, the Company will refund 70% of the incentive trip value.
5.	In the event qualifiers refuse to participate in the incentive trip due to reason/s unrelated to health, there will be no refund and no correspondence and appeal will be entertained. No assign of ticket is allowed.
6.	Travel arrangements for qualifiers shall be coordinated by the Company on a Group Incentive Travel Trip.
7.	Should the number of qualifiers fail to accommodate to the minimum number of qualifiers set for this incentive trip, the Company reserve the rights to cancel the said trip and reimburse the qualifiers an amount equivalent to the value of the ticket.
8.	All qualifiers are to participate in all activities conducted during the trip.

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9. Departures and arrivals will be via from / in Malaysia will be via Kuala Lumpur International Airport (KLIA). Flight detail will be announced prior to departure.
10. For residences outside of Kuala Lumpur, travel arrangement to KLIA will be at own expenses.
11. Passport of participate must have a minimum validity period of not less than six (6) months from return travel incentive date.
12. Qualifier for this incentive trip is strictly based on the qualifying criteria set by the Company and no correspondence and/or appeal will be entertained.

**Qualifying Criteria Terms & Conditions**

1. **The MXM EPP New Agent Recruitment Incentive Trip** (herein refer to as the "Trip") is open only to Agents of MXM International Sdn Bhd (herein refer to as the "Company").
2. The qualifying period (herein refer to as the "Period") for the incentive trip campaign will be **July 2010 – December 2010 Production Month**.
3. The Above Incentive Points are solely based on submission of **NEW** and approved transacted applications within the qualifying period stated herein.
4. For MXM existing program(s) renewals and/or upgrade to Suprema Xtra Series of Membership Programs, 50% of the Incentive Trip points are allowed to be taken in as calculation for this Trip.
5. Replacement for rejected (payment declined / insurer rejected) applications must be submitted and be duly approved and transacted within the qualifying period. No replacement will be allowed after the said period.
6. For declined applications or terminated memberships, the points allocated will be deducted from the qualifying criteria.
7. Personal Recruitment Points herein refer to as points accumulated from direct recruitments.
8. Transfer of Incentive Trip Points is **NOT** allowed.
9. For Agents who did not qualify the required points, the points will be forfeited without any form of refund.
10. Business production records maintained by the Company shall form the basis to determine the qualifiers. Meanwhile, Agents are advised to maintain a proper recording system to monitor their own personal/group production status.
11. The Company reserve rights to amend, change and/or substitute the criteria terms and conditions from time to time without prior notice and in the manner deems fit.

**MXM International Sdn. Bhd.** (251435-D) AJL 93246

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