




Ref: MXM/MEMO/MARKETING/2016/APRIL/01  
 Date: 01<sup>st</sup> April 2016  
 Attn: All MXM Agency Leaders, Membership Advisors, Branches and Service Centers  
 C.C.: Mr. Sam Tang – General Manager  
 Ms. Ho Chai Lee – Assistant General Manager  
 All HODs  
 Re: **Revision Of Monthly Standing Instruction (MSI) Procedure**

In order to fulfil the regulator’s requirement. effective from **1<sup>st</sup> May 2016**, all 1<sup>st</sup> Payment for MSI Cases are required to include **2 months of Deposit + 1 month Membership Fee for the current month**. At the same time, the commission will be advance payout as well. Kindly refer to the illustration below for detail of information:


**Current Arrangement:**

**Example: Monthly Fee = RM135.63 per month (MediSavers Plus 350)**

Month	May 16	Jun 16	Jul 16	Aug 16	Sep 16
Payment	1 month (Current) + 1 month (Deposit) + 1 Time Processing Fee (RM21.20)	RM135.63	RM135.63	RM135.63	
Payment Method	Credit Card / Debit Card / Cheque / Direct Bank In	Auto Deduction From Bank Account / Credit Card	Auto Deduction From Bank Account / Credit Card	Auto Deduction From Bank Account / Credit Card	
Personal Commission	RM23	RM23	RM23	RM23	
Personal Overriding	RM2	RM2	RM2	RM2	

**New Arrangement:**

**Example: Monthly Fee = RM135.63 per month (MediSavers Plus 350)**

Month	May 16	Jun 16	Jul 16	Aug 16	Sep 16
Payment	1 month (Current) + <b>2 months (Deposit)</b> + 1 Time Processing Fee (RM21.20)	RM135.63	RM135.63	RM135.63	
Payment Method	Credit Card / Debit Card / Cheque / Direct Bank In	Auto Deduction From Bank Account / Credit Card / Debit Card	Auto Deduction From Bank Account / Credit Card / Debit Card	Auto Deduction From Bank Account / Credit Card / Debit Card	
Personal Commission	RM23 + RM23 + RM23 = RM69	RM23	RM23	RM23	
Personal Overriding	RM2 + RM2 + RM2 = RM6	RM2	RM2	RM2	

Should you need further assistance, please do not hesitate to contact our Agency Sales & Marketing Department.

***“Breakthrough to Excellence”***

**Agency Sales & Marketing Department  
 MXM International**

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